

# Solution Brief

Kivuto®



## Manage Academic Digital Resources with Kivuto Cloud

### *Education Has Gone Digital*

Technology is integral to education. Academic institutions have to provide access to a wide range of software, cloud products, eTextbooks, and other digital resources to support teaching and learning. Managing these resources is already challenging for school IT teams. As demand increases, privacy laws tighten, and more products move to the cloud, it will become even harder to offer these resources in an efficient, compliant, and cost-effective fashion.

Kivuto Cloud can help. Built for the specific needs within education, this cloud-based solution streamlines the management and distribution of academic digital resources. Consolidate any number of products on one easy-to-use online store. Automate the delivery of software and the provisioning and deprovisioning of named-user licenses. Gain insights into product adoption rates to ensure compliance and guide procurement decisions. Kivuto Cloud reduces the work, risks, and costs associated with managing digital resources at academic institutions.

Approximately  
**2 out of 3**  
stakeholders in  
academic IT find  
the management  
and distribution of  
digital resources  
challenging.\*

*\*2020 Survey: A New Era of  
Learning Brings Complex Challenges  
for Academic IT*

## Benefits of Kivuto Cloud

### CENTRAL & SIMPLE



#### Management of Any Resource

Offer any number of any type of digital resource through one simple solution.



#### Streamlined IT Workloads

Manage all digital products through a central online hub. No more complex spreadsheets or time-consuming manual work.



#### A One-Stop Shop

Make it easy for students, faculty, and staff to get the resources they need by consolidating them all on one online store.

### SECURE & COMPLIANT



#### Compliance Enforcement

Distribute digital resources in compliance with privacy laws, accessibility standards, and product terms and conditions.



#### Data Security

Single sign-on verification, just-in-time provisioning, 24/7 fraud monitoring, and other security features protect your users' personal information.

### KNOWLEDGE IS POWER



#### Detailed Reports

Generate on-demand reports on product adoption, user activity, and financial settlements.



#### Actionable Insights

Leverage report data to better assess product demand, avoid shelfware, guide purchasing decisions, and maximize ROI.

### CONTROL COSTS



#### Cost Recovery Made Easy

With PCI-compliant e-commerce and support for interdepartmental billing, Kivuto Cloud makes it easy for schools to apply flexible user-based pricing and recoup licensing costs.

### CONQUER THE CLOUD



#### Centralized Administration

Manage all cloud products through one solution – no more siloed processes.



#### Automated User Management

Kivuto Cloud automates the provisioning and deprovisioning of named-user licenses for cloud products.

## Built for Education, Tailored to Your Institution

Academic institutions have unique needs when it comes to offering digital resources. They have to manage a complex web of product access rights, which shifts as students change classes, drop out, or graduate. They have to address the unique eligibilities and requirements of part-time staff, visiting adjuncts, teaching assistants, and dozens of other distinct scenarios that don't apply to private businesses. And they have to do it all on notoriously tight budgets comprised of a mix of grants, public funds, and private investments.

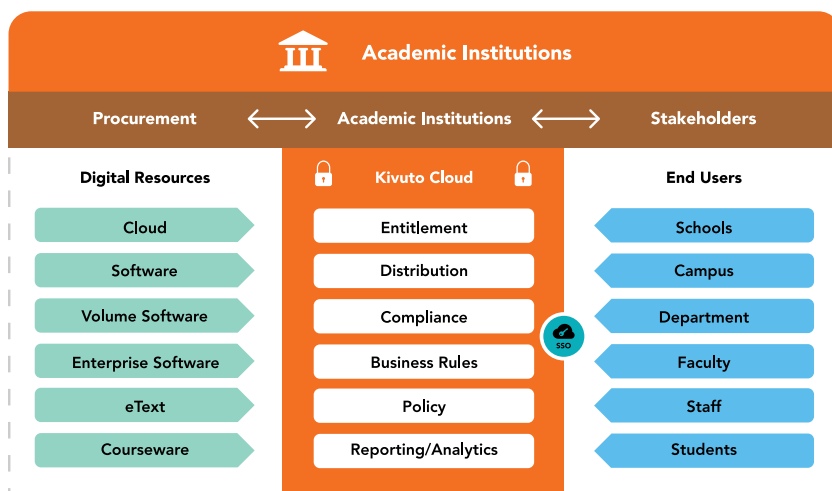
Kivuto Cloud was built to overcome these challenges. Leveraging Kivuto's 20 years of experience helping schools manage and distribute software, the solution improves efficiency and reduces IT workloads by centralizing and automating the distribution of digital products. Automated user management and policy enforcement take the work and risk out of offering cloud products. Insightful reports and optional e-commerce help schools stay on budget, maximize their purchasing power, and recover licensing costs.

“

Software vendors design their products for private enterprise. Kivuto Cloud is designed exclusively for education.”

- Ryan Peatt

Chief Product Officer,  
Kivuto



Distribute **any number of digital resources** of any type, from any vendor, under any business rules.

And because no two schools' needs are the same, Kivuto Cloud is available in a range of service packages. From small departments that just have to distribute a single resource to large institutions that manage thousands of products campus-wide, there's a Kivuto Cloud package for everyone.

## Features:

- Automated delivery of any digital license(s)
- Centralized resource management
- Simplified administration of cloud products
- On-demand reporting
- Secure, PCI-compliant e-commerce
- Flexible service packages to accommodate schools and departments of all sizes and requirements
- Multilingual end-user support
- Support for multiple single sign-on verification mechanisms
- Auto-renewal support for subscription products
- Data and compliance protection
- Access to additional software discounts
- eTextbook distribution and free Reader app

## Learn More About Kivuto Cloud

For any sized school or department managing any number of digital resources, Kivuto Cloud can help.

Contact [getstarted@kivuto.com](mailto:getstarted@kivuto.com) to book a demo or learn more about how Kivuto Cloud can help your institution manage and distribute digital resources.