

## Institution Starter



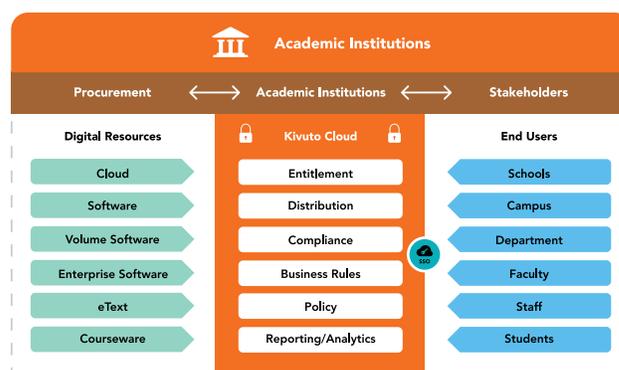
Two thirds of IT staff in higher education surveyed\* find it challenging to manage and distribute digital resources within their institutions. Doing so manually requires time that staff don't have. Solutions developed in-house often fall short of modern security and accessibility standards, and they rarely include e-commerce capabilities or useful reporting. Most importantly, home-grown and even vendor-supplied consoles provide no means of defining and enforcing compliance with terms and conditions.

The Kivuto Cloud Institution Starter package provides a simple and cost-effective way for academic institutions to distribute a digital resource and automatically enforce licensing terms and conditions. Kivuto Cloud also acts as the identity broker between an institution's existing SSO validation and cloud-based, vendor-specific validation, so that IT and end users can continue using the verification procedures already in place.

- The product is deployed through an intuitive administration portal, where IT staff can easily configure all business terms and eligibility rules required to ensure that the right people have access at the right time.
- Eligible end users obtain the product through an SSO-secured online store. Product access is subject to established rules and conditions.
- Users are validated using your institution's existing SSO authentication process, so there's no need to adjust practices or create unfamiliar processes in order to match the disparate conventions of resource providers.
- Variable pricing allows institutions to offer products at different price points (including for free) to different user types.
- Access is self-serve and delivery is digital and automated, so there's no manual back-end IT work. Access life cycle is managed, so users are automatically deprovisioned at the end of their eligibility.
- With optional PCI-compliant e-commerce, schools can recover some or all of the licensing costs by charging students, staff, and faculty to order the product.
- Supported payment types include PayPal, credit card, and the option to provide the licenses at no cost to users.

### Highlights:

- Multiple options for SSO integrations
- Automated user and identity management
- Automated license provisioning and deprovisioning
- Automated policy enforcement
- PCI-compliant e-commerce
- Supports no-cost, prepaid, and end-user-paid licensing models
- Online, 24/7 end-user access to the resource
- Basic reporting
- End-user access support



\* Source: [UB 2020 Survey: A New Era of Learning](#)