

## Institution Growth



Two thirds of IT staff in higher education surveyed\* find it challenging to manage and distribute the many digital resources required across campus. Doing so manually requires time that staff don't have. Solutions developed in-house often fall short of modern security and accessibility standards, and they rarely include e-commerce capabilities, interdepartmental billing functionality, useful reporting, or a means of ensuring compliance with terms and conditions. Home-grown and even vendor-supplied consoles also provide no means of defining and enforcing compliance with terms and conditions. And identity management requirements and decentralized processes that vary by department create additional headaches for central IT teams, and may expose institutions to undue security risks.

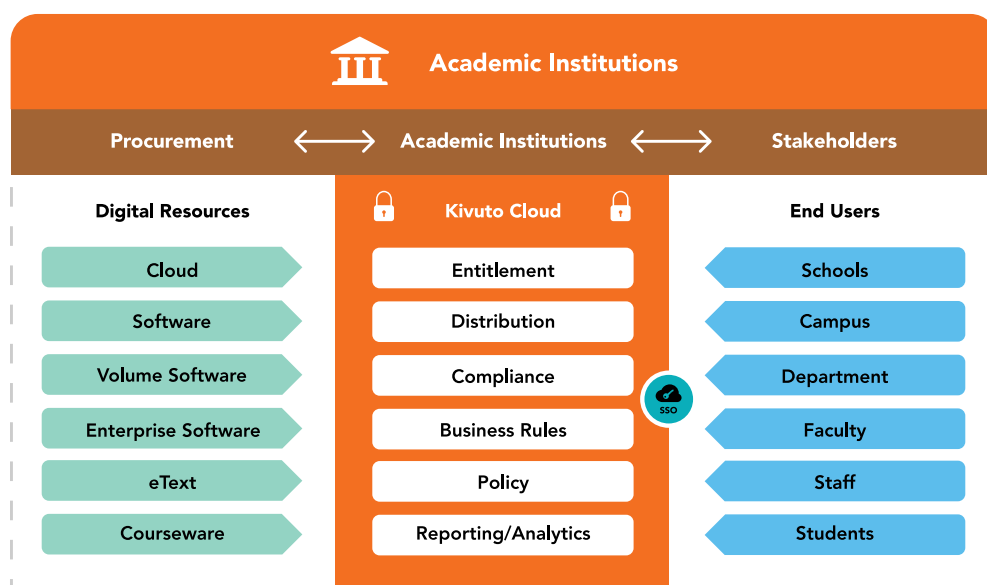
The Kivuto Cloud Institution Growth package provides a simple and cost-effective way for academic institutions to distribute all of the digital resources their students, staff, and faculty need. Kivuto Cloud also acts as the identity broker between an institution's existing SSO validation and cloud-based, vendor-specific validation, so that IT and end users can continue using the verification procedures already in place.

- Products are deployed through an intuitive administration portal. Administrators can configure eligibility restrictions and other rules for each product to govern exactly who's entitled to use them, for how long, and under what terms and conditions.
- Eligible end users obtain the products through an SSO-secured online store. Product access is subject to established rules and conditions.
- End users obtain resources through a secure online store, accessible 24/7. SSO identifies them on sign-in and displays all of the products they're eligible for – and only the products they're eligible for – based on established rules and academic status.

### Highlights:

- *Multiple options for SSO integrations*
- *Automated user and identity management*
- *Automated license provisioning and deprovisioning*
- *Automated policy enforcement*
- *PCI-compliant e-commerce*
- *Flexible support for no-cost, prepaid, and end-user-paid products*
- *Support for interdepartmental billing and financial ERP systems*
- *Centralized, consistent management and distribution of multiple licenses*
- *Online, 24/7 end-user access to resources*
- *Advanced reporting*
- *End-user access, deployment, and admin support*

- Variable pricing allows institutions to offer products at different price points (including for free) to different user types.
- Access is self-serve and delivery is digital and automated, so there's no manual back-end IT work. Access life cycle is managed, so users are automatically deprovisioned at the end of their eligibility.
- Optional e-commerce functionality allows institutions to recover licensing costs by charging for products.
- Supported payment types include interdepartmental billing codes, PayPal, credit card, and the option to provide licenses at no cost to users.
- Flexible business terms allow for the automation of the complex user-specific pricing inherent in education, and interdepartmental billing options make cross-departmental financial settlement easy.
- On-demand reports provide visibility into product adoption, user activity, and financial settlements that can guide future procurement decisions.



\* Source: [UB 2020 Survey: A New Era of Learning](#)